



Sample Purchase Order Document Using Domestic Funds

Chesapeake Marine Industries				Page 1 of 1	
				Purchase Order 12345	
				Terms 30	
				Tax ID 02569064	
A108 A-J Marine, Inc. Main Company Address Distribution Center 123 South Park View Avenue Toronto, ONT L2R 7C1, Canada				Ship To Trenergy 927 West Street Annapolis, MD 21401 Care of Vendor	
Date Of Order 09/04/2001	Required In Yard 05/01/2001	Promised ETA	F.O.B. Plant	Phone 410-263-8993	Amendment ID 4
Sales Contact Joe Smith	Seller's Reference Letter 6/1/2001	Purchaser	Ship Via Long Haul Trucking C	Fax 410-267-0903	Amendment Date 09/04/2001
PO Reading Steel for drawing					
Item	Qty	UoM	Description	Unit Price	Est Cost
1	150.00	Hg	THIS PO IS CONFIRMATION OF VERBAL ORDER GIVEN TO Purchasing Manager- PLATE STEEL DELIVERY: ALL MATERIAL SHALL BE DELIVERED IN PLANT NO LATER THAN 17 June 2001.	1.2900	187.50
Total Taxes:				Fed	9.30
				MD	11.25
				City	0.00
				Misc	0.00
				Duty	0.00
				Subtotal	187.50
				Total Shipping	0.00
				Total Taxes	20.63
				Total P.O. Cost	208.13
Authorized Signature _____					

Sample Purchase Order Document Using Foreign Funds

Chesapeake Marine Industries				Page 1 of 1	
Purchase Order 12346				Terms 2%10/30	
A101 Sales Office SPAR Associates, Inc 927 West Street Annapolis, MD 21401, USA				Ship To Chesapeake Marine Industries 927 West Street Annapolis, MD 21401 Care of Vendor	
Date Of Order 03/19/2001	Required In Yard	Promised ETA	F.O.B. Annapolis	Phone 410-263-8993	Amendment ID
Sales Contact L. Deschamps	Seller's Reference Letter 9/1/01	Purchaser	Ship Via UPS	Fax 410-267-0503	Amendment Date
PO heading Misc. sailboat fittings					
Item	Qty	UoM	Description	Unit Price	Ext Cost
			DELIVERY: ALL MATERIAL SHALL BE DELIVERED IN SHIPYARD NO LATER THAN SEPTEMBER 19th		
1	1.00	EA	Harken Roller Furling set Cat No. 1234-4321	0.0000	0.00
2	1.00	SET	Furling lines & blocks	0.0000	0.00
CERTIFICATES SHALL BE SUPPLIED IN QUADRUPPLICATE FREE ISSUE T-O SHIPYARD Discounts to apply per April agreement					
				Currency Canadian	
				Subtotal	0.00
				Total Shipping	0.00
				Total P.O. Cost	0.00
				Domestic Cost	0.00
Exchange Rate Exchange Date 0.65 12/16/1998					
Authorized Signature _____					